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My personal profile: "An autonomous international life sciences executive with an entrepreneurial mindset. I have a proven track record in business development, sales, business strategy, academia, R&D, management, leadership and building collaborative partnerships and alliances. Having studied and worked in four countries, I have acquired a multidimensional and multicultural understanding of the complexities that can arise in pharma and life sciences organizations and the ability to approach them with an innovative problem-solving attitude".

SKILLS & EXPERTISE

SOFT & BUSINESS

Business Development, Sales, Marketing, Strategic Planning, Innovation Consultancy, Negotiation, Project Management, Team Management, Public Speaking, Teaching and Training, Intercultural Communication, Leadership

DOMAINS & AREAS

Life Sciences, Biotechnology, Pharmaceutical, Preclinical and Clinical Trials, Drug Discovery, Toxicology, In Vitro Assays, Molecular Biology, Genetics, Genomics, Bioinformatics, Scientific Writing, Data Analysis, Medical devices, Diagnostics

LANGUAGES

English: Bilingual **French:** Advanced **Arabic:** Mother Tongue

WORK/PROFESSIONAL EXPERIENCE – 15 YEARS

2020 -now	Chief Business Officer & Member for the Executive Board CILcare, Paris and Montpellier France + Boston, USA + Copenhagen, Denmark
2019 – 2020	Director of Business Strategy and Alliances CILcare, Paris, France + Boston, USA
2018 - 2019	Global Business Development Manager CILcare, Paris, France
2016 – 2018	Business Development Consultant & Visiting Professor Paris, France & Cairo University, Egypt
2015 - 2016	Postdoctoral Researcher INRA (French National Institute for Agricultural Research), Versailles, France
2011 - 2015	Teaching & Research Assistant Colorado State University (CSU), USA
2011 - 2015	Director of Graduate Student Affairs (Management, Communication, Organization & leadership) Associated Students of Colorado State University (ASCSU), USA
2014	Visiting Researcher Bayer, Lincoln, Nebraska, USA
2011	Assistant Lecturer Cairo University (CU), Egypt
2010	Visiting Researcher Genetics Institute, University of Florida. Gainesville, FL, USA
2007 – 2008	Teaching & Research Assistant Cairo University, Egypt
2005 – 2007	Business Developer Technogreen Group, Cairo, Egypt

EDUCATION

2011-2015	Ph.D. in Genetics Colorado State University, Colorado, USA
2008-2010	M.Sc. in Biotechnology Wageningen University, Netherlands
2001-2005	B.Sc. in International Life Sciences Cairo University, Egypt.

EXTRACURRICULAR & BUSINESS-RELATED TRAINING

- 2020 · **Business development** training delivered by a professor from HEC, Paris, France
- 2019 · **Drug development** training delivered by a consultant and sponsored by CILcare, France
- May 2017 · **Project management** specialization from University of California Irvine, USA
- 2014 & 2015 · **Effective Communication and Presentation** Skills diplomas from Cairo University, Egypt
- **Science communication** workshop delivered by COMPASS company, USA
- 2007 · **Human Resources** Diploma delivered by Team Mission Company, Egypt
- **Basic Business Skills Acquisition Program (BBSA):** Marketing, sales, and accounting delivered by BERLITZ and Westwood Egypt.

KEY LEADERSHIP & VOLUNTEERING/SERVICE ACTIVITIES

- Mar. 2014 Represented CSU at the National Association of Graduate-Professional Students (NAGPS) Advocacy Event and Legislative Action Days at the Capitol Hill, Washington DC, USA
- 2014-2015 Initiated and developed a strategic collaboration between Cairo University, Egypt and Colorado State University, USA
- Nov. 2013 Represented Colorado State University at the Annual National Association of Graduate-Professional Students (NAGPS) meeting in Michigan, USA
- 2014-2015 Elected Committee Chair for International Student concerns, NAGPS, USA
- 2013-2014 Elected Senator for the graduate school at Colorado State University Senate, USA
- 2013-2014 Elected Vice President for external affairs, Graduate Student Council, Colorado State University, USA
- 2012-2015 Acted as a Global Ambassador for the International Programs office of CSU, USA
- 2011-2015 Acted as the Minister of Planning and International Collaboration for the Egyptian Shadow cabinet, Egypt
- 2011-2015 Cofounded and Elected Spokesperson for the National Association of Graduate Students in Egypt.

KEY HONORS & AWARDS

- June 2020 Nominated and shortlisted as a Young Global Leader by The Forum of Young Global Leaders: An initiative of the World Economic Forum and swiss government (final list will be in March 2020)
- May 2017 Selected as a NOVA (the Global Top Talent Network). NOVA is by-invitation only community and is the meeting place for top talent and the world's most progressive companies
- Mar. 2015 Awarded the Gerald O. Mott Award for graduate students from the Crop Science Society of America (CSSA) (Among only 20 graduate students in the USA)
- Feb. 2015 Received Colorado State University, USA Graduate School's Excellence Award in Research and Creativity
- Feb. 2015 Awarded the International Presidential Fellowship from Colorado State University, USA
- Oct. 2014 Received the Hunter S. Follett Graduate Student Award from CSU, USA
- May 2014 Awarded the Global Sustainability Leadership Fellowship, School of Global Environmental Sustainability at Colorado State University, USA
- Nov. 2013 Received the Takumi Tsuchiya Achievement Award in Research, leadership and service from Colorado State University, USA
- Apr. 2008 Chosen the Best Teaching Assistant at Cairo University, Egypt.

CONFERENCES, PUBLICATIONS & MEDIA

Presented my research and my current company in 10th of international conferences, participated in webinars, gave presentations, participated in workshops, and wrote articles and while papers.

Details are available on my LinkedIn:

www.linkedin.com/in/wahidawad/ (More than 17,000 professional connections from pharma in biotech) & on my website: <http://www.wahidawad.com> (not updated)